

ELIZABETH M. REAL, CSSC
THE MANGELSDORF COMPANIES
The Exceptional Name in Structured Settlements
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EXPERIENCE

15 years experience in the financial / insurance industry
Individual and small group retirement planning and insurance sales
Insurance Producer/Financial Consultant, Mancuso & Associates,
1990 - 1993
Account Executive, The Mangelsdorf Companies, 1993 to present

MEMBERSHIPS

National Structured Settlement Trade Association

EDUCATION

Certified Structured Settlement Consultant, Notre Dame University,
1998
Liability Claims Adjusting & The Claims Environment
Continuing Education Courses: Commercial Liability, Estate
Preservation, Financial Planning
Bachelor of Arts, Political Science - Northern Illinois University, 1989

SUMMARY

Responsible for developing and servicing accounts on a nationwide basis.
Direct involvement in negotiations of personal injury claims.
Provide structured settlement training and seminars to corporate claim departments, adjusters and attorneys.
Has attended, at client's request, mediations and settlement conferences to facilitate the closure of claims with a structured settlement.